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PRESS RELEASE

Netalis, B2B digital solutions operator, runs on all TDF fiber networks

Netalis and TDF announce they have signed a French national framework agreement allowing Netalis to market its packages to customers, including independent businesses, SMEs, municipalities and the public sector, on all TDF-operated optical fiber networks.

As digital solutions operator constantly focusing on innovation and a local presence for customers, including independent businesses, SMEs, municipalities and the public sector, Netalis will market ultra high-speed broadband cloud services (SaaS and IaaS) packages backed by TDF's optical fiber networks in French counties Val d'Oise, Les Yvelines, the Loire valley (Indre-et-Loire and Loir-et-Cher) and Maine-et-Loire.

This agreement confirms TDF's positioning as an impartial and open fiber operator seeking to serve sparsely populated areas while helping to boost regional digital coverage. Since 2017, five French counties have placed their trust in TDF to roll out, operate and market optical fiber in their sparsely populated areas. This will eventually represent 700,000-plus plugs.

Nicolas Guillaume, Netalis chairman, said: *"TDF has brought to market Public Initiative Networks and its renowned technical expertise underpinned by the world-class practices of an operator who is totally independent of retail operators. Under the deal, from September we may market all our digital business services and specifically ultra high-speed broadband packages, including FttH, FttE and FttO, to regional businesses who have called on TDF to achieve their digital planning goals".*

Olivier Huart, TDF CEO, said: *"We are thrilled to team up with Netalis. Netalis's packages target businesses and enhance the range of services on all our fiber networks, thereby benefiting the counties we serve. Since our first FttH plugs went live in July, Val d'Oise individuals, businesses and the public sector can now benefit from ultra high-speed broadband, which turns the French government's digital development plan designed to usher in fiber for everyone, into reality".*

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About Netalis

Netalis is a telecoms operator-hoster with offices in Besançon (French county Bourgogne-Franche-Comté) and Paris. The firm bundles ultra high-speed fiber telecoms services with IT hosting services with a view to providing a comprehensive solution running from businesses to data centers or cloud providers. To serve its exclusively B2B customers, the firm has a core proprietary network dubbed AS20565 that includes some ten interconnected France-based points of presence, including Paris, Lyon, Strasbourg, Besançon and Dijon, and worldwide - New York and soon Asia - as well as its own dark fiber network that is being rolled out in a number of metropolitan regions. Netalis is also world class at carrying out customized projects backed by a combination of its peoples' know-how and the expertise of a broad range of complementary suppliers, all striving to provide practical ground-breaking innovations to end users of latest IT equipment. www.netalis.fr

About TDF

As a transparent and impartial operator, TDF helps digital firms in mainland France and French overseas territories meet their strategic transmission goals. For radio and DTT broadcasting, mobile ultra high-speed broadband coverage and rolling out optical fiber, TDF, market leader with 13,900 sites, brings clients in-depth operational expertise, a mix of unique and ground-breaking technology and an exceptionally widespread local presence. In an ever more connected world, over the last four decades or more TDF has enabled telecoms and media companies to connect the French regions and people everywhere and faster. www.tdf.fr

