



Montrouge, June 15, 2018

PRESS RELEASE

Fiber operator K-Net will market its packages on all TDF fiber networks

June 6, K-Net and TDF signed a blanket national agreement providing for K-Net to market its fiber packages on all TDF-operated optical fiber networks, eventually representing 700,000-plus plugs.

As ISP and digital services provider, K-Net offers its 15,000 paying customers both business and private triple-play packages. The company only operates in Public Service Outsourcing ("DSP") areas, where it has to comply with local service quality standards requiring that a local office in all regions where it markets its services be set up as soon as possible.

This agreement consolidates TDF's market positioning as an impartial and open fiber infrastructure operator striving to bring high-speed broadband to sparsely populated areas. Since 2017, five French counties have nominated TDF to roll out, operate and market optical fiber networks in such areas.

K-Net's packages will be on sale from July 2018 in French county Val d'Oise (on the Val d'Oise Fiber public initiative network overseen by the Val d'Oise Digital joint syndicate). The first Val-d'Oise connected communities will be Bernes-sur-Oise, Bruyère-sur-Oise, Champagne-sur-Oise, Chaumontel, Hérouville, Luzarches and Méry-sur-Oise.

Homes in French counties Les Yvelines (on the Yvelines Fiber network), Indre-et-Loire and Loir-et-Cher (on the Val de Loire Fiber public initiative network overseen by the Val de Loire Digital joint syndicate), while French county Maine-et-Loire (on the Anjou Fiber public initiative network overseen by the Anjou Digital joint syndicate) will be able to sign up by 2022 once the networks have been installed.

K-Net offers triple play packages with no minimum contractual duration. Backed by a widespread chain of local branches, K-Net people are never far from customers so that they can answer questions and provide support on a daily basis. Further, all K-Net's services are provided by France-

based staff thereby giving jobs to many local people. K-Net customers enjoy broadband speeds of up to 1Gbps, unlimited landline phone calls in France and a latest generation set-top box benefiting from state-of-the-art Android TV system technology.

Frank Bisetti, K-Net founder and chairman, said: *"We are excited to help roll out ultra high speed broadband for everyone with TDF at our sides. Now that we have signed this deal, we are immensely looking forward to deepening our close relations that we have built up with French infrastructure operators over the last ten years or so."*

Olivier Huart, TDF Group CEO, said: *"A few weeks before our first Val d'Oise plugs go live, we are thrilled at having signed a deal with K-Net. Starting July, relevant homes will be able to enjoy ultra high-speed broadband. Our K-Net deal will enormously benefit the counties we serve."*

K-Net Press Contact:
Communications department
Communication@kwaoo.com
Guillaume Houin
Communications Manager
+33 (0)6 62 16 70 21

TDF Press Contact:
Pauline Mauger
Communications department
Tel. +33 (0)1 55 95 11 07 - +33 (0)7 70 01 18 27
pauline.mauger@tdf.fr

About K-Net

K-Net is a local optical fiber operator founded in 2009. As leading public initiative networks ("RIP") supplier, the firm works with all French infrastructure operators including TDF. The firm offers customers triple play packages with no minimum contractual duration that deliver ultra high-speed broadband of up to 1Gbps. K-Net serves over 25,000 homes, has eight France-based branches and operates in 35 French counties. To learn more, go to www.k-net.fr.



About TDF

As a transparent and impartial operator, TDF helps digital firms in mainland France and French overseas territories meet their strategic transmission goals. For radio and DTT broadcasting, mobile ultra high-speed broadband coverage and rolling out optical fiber, TDF, market leader with 13,900 sites, brings customers in-depth operational expertise, a mix of unique and ground-breaking technology and an exceptionally widespread local presence. In an ever more connected world, over the last four decades or more, TDF has enabled telecoms and media companies to connect the French regions and people everywhere and faster. www.tdf.fr

